

# CPP ANNUAL USE OF CAPITAL SURVEY - 2010



NAME OF INSTITUTION

(Include Holding Company Where Applicable)

Stearns Financial Services, Inc. (Stearns Bank N.A.)

Point of Contact:	Harley Vestrum	RSSD: (For Bank Holding Companies)	1427275
UST Sequence Number:	919	Docket Number: (For Thrift Holding Companies)	N/A
CPP/CDCI Funds Received:	24,900,000	FDIC Certificate Number: (For Depository Institutions)	10988
CPP/CDCI Funds Repaid to Date:		Credit Union Charter Number: (For Credit Unions)	N/A
Date Funded (first funding):	June 26, 2009	City:	St. Cloud
Date Repaid <sup>1</sup> :	N/A	State:	Minnesota

<sup>1</sup>If repayment was incremental, please enter the most recent repayment date.

American taxpayers are quite interested in knowing how banks have used the money that Treasury has invested under the Capital Purchase Program (CPP) and Community Development Capital Initiative (CDCI). To answer that question, Treasury is seeking responses that describe generally how the CPP/CDCI investment has affected the operation of your business. We understand that once received, the cash associated with TARP funding is indistinguishable from other cash sources, unless the funds were segregated, and therefore it may not be feasible to identify precisely how the CPP/CDCI investment was deployed or how many CPP/CDCI dollars were allocated to each use. Nevertheless, we ask you to provide as much information as you can about how you have used the capital Treasury has provided, and how your uses of that capital have changed over time. Treasury will be pairing this survey with a summary of certain balance sheet and other financial data from your institution's regulatory filings, so to the extent you find it helpful to do so, please feel free to refer to your institution's quarterly call reports to illustrate your answers. This is your opportunity to speak to the taxpayers in your own words, which will be posted on our website.

**What specific ways did your institution utilize CPP/CDCI capital? Check all that apply and elaborate as appropriate, especially if the uses have shifted over time. Your responses should reflect actions taken over the past year (or for the portion of the year in which CPP/CDCI funds were outstanding).**

☐ Increase lending or reduce lending less than otherwise would have occurred.

☐ To the extent the funds supported increased lending, please describe the major type of loans, if possible (residential mortgage loans, commercial mortgage loans, small business loans, etc.).

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☐ Increase securities purchased (ABS, MBS, etc.).

☒ Make other investments.

CPP Capital allowed the Bank Holding Company to purchase distressed loans from the subsidiary bank, reducing the stress on subsidiary bank capital

☐ Increase reserves for non-performing assets.

☐ Reduce borrowings.

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☐ Increase charge-offs.

☒ Purchase another financial institution or purchase assets from another financial institution.

The CPP capital helped provide additional capital cushion at the consolidated level, allowing us to purchase five failed banks from the FDIC, total assets of those banks \$981 million.

☐ Held as non-leveraged increase to total capital.

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What actions were you able to avoid because of the capital infusion of CPP/CDCI funds?

N/A

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**What actions were you able to take that you may not have taken without the capital infusion of CPP/CDCI funds?**

The CPP funds allowed us to provide additional capital cushion at the holding company level to support the acquisitions of five failed banks, as well as help reduce the burden of toxic assets at the subsidiary bank level.

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**Please describe any other actions that you were able to undertake with the capital infusion of CPP/CDCI funds.**

None.